

A CHECKLIST FOR HOME BUYERS

TRANSACTION TIMELINE



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Preparation Phase

- Determine budget & get pre-approved for a mortgage
- Create a Wants vs. Needs list for your desired home features
(Ask me for mine and I'll send it over!)
- Research neighborhoods and areas of interest
- Find and select your real estate agent to work with

Home Search Phase

- Begin searching for properties online and attend open houses
- Schedule showings of homes with your real estate agent
- Narrow down to 1-2 homes that are the best fit for you
Tip: Reference your Wants vs. Needs list

Making an Offer

- Review comps and decide on an offer price with your agent
- Your agent will draft an official offer for you to sign & submit
- You may receive a counter offer to negotiate a final agreement with the seller

3-6 MONTHS OUT

1-2 MONTHS OUT

25-40 DAYS OUT



Under Contract Phase

Your offer has been accepted and we are "under contract"!

Schedule a home inspection
(Ask me for my vendor recommendations)

Review inspection results and negotiate repairs, if necessary

Shop and secure your homeowner's insurance

21-30 DAYS OUT

Closing Preparation Phase

Arrange for utilities to be transferred to your name

Prepare funds for closing costs and down payment

Final review of the Closing Disclosure and other docs

Conduct final walkthrough to ensure condition is as expected

3-5 DAYS OUT

& FINALLY.... TO THE FUN PART! →



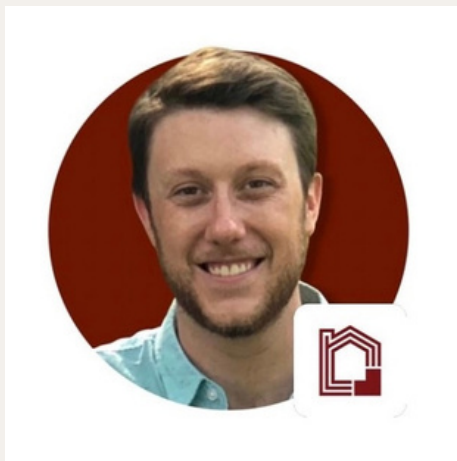
Closing Day

- Attend the closing meeting and sign all necessary documents
- Pay closing costs and remaining balance of down payment
- Receive keys to your new home and celebrate!



Post Closing

- Change your address with the post office, utilities, and others
- Change the locks on exterior doors and move items in
- Write your agent a stellar review about your experience



I'm here for you
every step of the way

This checklist is to prepare you for what is ahead, but I will still be here guiding you throughout the entire process. Don't hesitate to ask me any questions about your exact timing or more details about the transaction.

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